

# RUN YOUR BUSINESS ON AUTO PILOT AND YET GROW BY 100%



**ARE YOU  
CONTINUOUSLY  
FIRE FIGHTING AND UNABLE  
TO FOCUS ON BUSINESS GROWTH?**

DATES  
6 - 7 Sep 2019



TIMINGS  
09:30 AM to 06:00 PM



LOCATION  
New Delhi



TenX Growth Seminars are conducted by Christopher C. Doyle who has helped SMEs grow by 100% to 300% in 1 to 3 years, adding more than Rs. 3000 crores in additional growth revenue.

[www.10tenx.com](http://www.10tenx.com)

**tenX** Focused  
Growth  
Seminars

## ARE YOU CONTINUOUSLY FIRE FIGHTING AND UNABLE TO FOCUS ON BUSINESS GROWTH?

- ✓ Do you want your business to grow by at least 100% in the next 2 or 3 years?
- ✓ Do you want your business to have a clear vision for growth?
- ✓ Do you want to have sustainable assured business from a stable customer base?
- ✓ Do you want to have a clear and well executed strategy for growth?
- ✓ Do you want your business to have a stable and positive cash flow and avoid a liquidity problem/cash crunch?
- ✓ Do you want your HODs and employees to be fully aligned with your vision for growth?

IF YOUR ANSWER TO ANY OF THESE QUESTIONS IS  
**"YES"**

THEN THIS WORKSHOP IS THE SOLUTION TO ALL YOUR PROBLEMS.

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## ABOUT CHRISTOPHER C. DOYLE

Since 2010, the founder of The Growth Catalysts has helped small and mid size companies grow by 100% to 300% in a timespan of 1 to 3 years. Prior to starting his Business Coaching practice, he spent 21 years in large organizations, with 11 years as Business Head and CEO for companies like Hilton Hotels, IBM and The Economist Group.

Using Christopher's proprietary methods, his clients have added more than Rs.3000 crores of growth revenue over the past 9 years and every single one of his clients has grown by at least 100% in the time he worked with them. Christopher is a Director, IIM Calcutta Innovation Park and has been rated as one of India's leading CEO coaches by Business World magazine. He is a B A (Hons) Economics graduate from St Stephens College, Delhi and a post graduate in Management from the Indian Institute of Management, Calcutta.



## SOME GROWTH RESULTS

- ✓ Infrastructure sector client: order book grew from 400 crores to 13000 crores within 10 months.
- ✓ Service sector client: revenue grew by 100% in 18 months; profitable for the first time in 8 year.
- ✓ Service sector client: revenue grew by 200% and moved from loss to positive GOP in 10 months.
- ✓ Manufacturing sector client: business plan targets met for the first time in 3 years. Execution rate of strategy increased to over 80% for the first time ever.

## WHAT PARTICIPANTS SAY

- ✓ "It was indeed my pleasure to attend your short session... it provided focus and guidance that I believe was missing/patchy."  
**Anuj Khanna, Sava**
- ✓ "Very practical. Using some of your methods, I have already been able to see a big difference in execution and results in my company."  
**Hitendra Gupta, Advance Ventilation Pvt. Ltd.**
- ✓ Given a broader and positive insight to grow our business with strategies and tech. Given a purpose for vision and mission."  
**Pankaj Gupta, Gomax India**
- ✓ "Indeed it was very excellent program. I learned to focus on USP of customers and delegation"  
**Kishore Kumar Sindhi, Laxminarain Visambarnath**

**MOST SMALL BUSINESSES STRUGGLE TO GROW DESPITE LONG HOURS AND HARD WORK BY THEIR BUSINESS OWNERS**

**HAS YOUR BUSINESS GROWN BY 100% IN AT LEAST ONE OF THE LAST 3 YEARS?**

Or, are you one of those business owners who spend long hours in office, but still struggle to find new customers, new markets and new sources of additional revenue? Are you stuck in the same old routine of discounts and price competition and wondering how to increase your margins?

The good news is that there is a way out. You can leverage your hard work and make your business grow by at least 100% in the next 3 years. Like so many other small business owners have done. This is not a get rich quick scheme. There are no guarantees. But if you are willing to work hard and follow Christopher's proprietary methods, then the results will follow.

**MOST BUSINESS OWNERS ARE STUCK WITH FIREFIGHTING AND OPERATIONAL ISSUES**

**DOES THIS SOUND FAMILIAR TO YOU?**

Your whole day goes in solving problems - operational or customer related - and in working out financial issues. Your business cannot run without you. If you go away for a week, what will happen to your business?

Many business owners persevere with this routine, hoping things will get better soon. Hoping that operational and sales issues will get resolved and growth will happen someday.

Luckily, there is a solution. Christopher's methods can free you from operational firefighting & give you the freedom to run your life instead of your business running your life for you.

**ALMOST EVERY SMALL BUSINESS HAS CASH FLOW PROBLEMS. CUSTOMERS DON'T PAY ON TIME. VENDORS NEED TO BE PAID.**

**IS YOUR BUSINESS STUCK IN A LIQUIDITY CRUNCH?**

Do you find yourself needing to delay payments to vendors and giving them different excuses every time? Are you always chasing customers for payments?

There is a way to change this, if you really want to. When you create growth strategies using Christopher's methods, you will create a financial strategy that will help you overcome working capital issues and cash flow problems.

## **RUN YOUR BUSINESS ON AUTOPILOT AND YET GROW BY 100%!**

### **IN THIS 2 DAY WORKSHOP YOU WILL**

- ✓ Walk in with a blank notebook and walk out with a clear strategy to achieve more than 100% growth in your business
- ✓ Learn how to operationalize your strategy so that your business runs on auto pilot and you get free time that you never imagined possible
- ✓ Create a strategy to improve cash flow and avoid a cash crunch
- ✓ Learn how to create momentum for growth by aligning your team to your vision and strategy
- ✓ Get tools to execute your strategy. These tools have been used by Christopher's clients to add more than Rs. 3000 crores of growth revenue to their businesses
- ✓ Get access to Christopher's proprietary methods and learn how to implement them to make your business grow by 100%

### **JOIN THE EXCLUSIVE CLUB OF COMPANIES WHO HAVE GROWN BY MORE THAN 100%**

Leveraging his corporate experience of 30 years, Christopher has worked since 2010 with small and mid sized businesses, helping them resolve their internal constraints and increase revenue and profits by 100% to 300% in 1 to 3 years. Using his proprietary methods, his clients have added more than Rs. 3000 crores of additional growth revenue and have continued to grow ever since.

This 2 Day Workshop is your opportunity to gain access to Christopher's proprietary methods to create a strategy to grow your business by 100%, align your team and execute this strategy successfully over the next few years.

**AND THAT'S NOT ALL!  
WHEN YOU REGISTER, YOU GET TWO FREE BONUSES!**



## FREE BONUSES

### BONUS 1

Diagnostic Assessment to identify execution and accountability gaps in your organization (the workshop will provide you with solutions to bridge these gaps!)

**Value: Rs. 1,00,000/-**

### BONUS 2

30 Day Implementation Support (2 video conference calls to solve problems and answer questions on implementation)

**Value: Rs. 40,000/-**

**THE VALUE OF JUST THESE TWO BONUSES IS RS. 1,40,000!! AND YOU GET THEM ABSOLUTELY FREE**

**PLUS  
THERE'S MORE!**

**A FREE EARLY BIRD BONUS FOR THE FIRST 10 REGISTRANTS!**

Be one of the first 10 to register for this workshop and get a FREE 90 Day Implementation Support Program (6 video conference calls with new tools and frameworks PLUS problem solving and answering questions)

**Value: Rs. 1,80,000/-**

**ABSOLUTELY FREE\***

\*Only if you are amongst the first 10 registrants.

## SO HERE'S WHAT YOU GET WHEN YOU REGISTER

- ✓ A 2 DAY Workshop that will help you solve your problems of growth, firefighting in operations and cash flow issues
- ✓ Tools and hand holding to create strategies along with execution support, to run your business on autopilot and grow by 100%
- ✓ 2 bonuses worth Rs. 1,40,000/- ABSOLUTELY FREE!
- ✓ An Early Bird Bonus (if you are one of the first 10 to register) worth Rs. 1,80,000/- ABSOLUTELY FREE!

**AND ALL THIS WILL BE YOURS FOR AN INVESTMENT OF**

**ONLY Rs. 50,000/- PLUS GST**